

New Mexico Workforce Connection

Central Region



PY16 Workforce Connection of Central New Mexico Annual Report

The Workforce Connection of Central New Mexico (WCCNM) and the New Mexico Workforce Connection (NMWC) remain supportive with their strategic approach to meet the needs of priority industries, and assisting businesses to become competitive and profitable, in order to have continued growth of skilled and productive workers. Our Region's business-driven system allows us to be a qualified and valued resource for businesses and job seekers in the four-county area. During the past year, the WCCNM has continued to enhance services to job seekers as well as the business community through the many resources offered through the Business and Career Centers. Due to the hard work of the Board, staff and our many Partners, the Central Region has continued to be a leader for New Mexico workforce and business opportunities.

Business Activities and Services Summary



WCCNM has experienced tremendous success with the management of the Workforce Innovation and Opportunity Act (WIOA) program. The relationships built with our service providers, partners and the local business community have yielded many opportunities for our customers. These relationships have resulted in the development of an internal eco-system that enhances the workforce through the provision of wrap around service and skill-upgrades. These needs are identified by employers, while our Business Unit staff matches those individuals with the appropriate business partner, resulting in job attainment.

" This program allowed us to bring on a new member of our team and grow their skills to help us with future client projects. By compensating us for the training, we were able to provide guidance and truly evaluate whether or not they could help our company grow in the future. We've benefitted tremendously from this program." –Alonso Indacochea, 11 Online, CEO

These customized methods have been highly successful as demonstrated in the consistent improvements in our workforce system. WCCNM is part of a workforce system consisting of many partners that collectively provide quality customer service to the communities it serves.

Adult and Dislocated Worker Program Summary

The WCCNM and NMWC continues to pursue innovative approaches that produce long-term improvements in the performance of the workforce system and to provide cost-effective outcomes for job seekers and businesses while supporting the local economy.

Staff was very successful in PY16, as they developed 109 new On-the-Job Training (OJT) Contracts and carried over 34 active OJT Contracts for the previous year, serving a total of 266 individuals in the Central Region. In addition, a total of 74 Customized Training Agreements were executed, training and/or retraining 735 individuals. Furthermore, 256 people received Individual Training Accounts and 66 individuals received Intensive Services, thus increasing job seekers credential attainment, occupational skills and overall employability. Over all 1,011 individuals received training WIOA services in the Central Region!

“The WIOA program, supports our strategic initiative to grow and develop a highly skilled innovative workforce. The consulting engineering industry in New Mexico is experiencing significant disruption, due to new 3D and BIM technologies, and changing client requirements, such as the N.M Department of Transportation’s recent migration from Bentley software applications to the Autodesk platform. The WIOA funds provide financial relief to offset the constant demand to train and develop our workforce and technology tools, to perform the requirement of contracts, and to provide quality, innovative design to our customers in the State of New Mexico”. Leslie Small, Bohannon Huston Representative

Through the continued delivery of enhanced employment services, such as the Reemployment Eligibility Assessment (REA) program, highly skilled and qualified individuals receiving unemployment insurance, but who have not been able to find employment, are being helped through the Dislocated Worker WIOA funding.

The REA builds on the WCCNM’s integrated local service delivery system. This system provided co-located Workforce Innovation Opportunity Act (WIOA) and Wagner-Peyser (WP) services through Workforce Connection Centers statewide. Workforce partners and services include Veterans’ services, Job Corps, Agency on Aging, Temporary Assistance to Needy Families, local community colleges, and local faith-based organizations. In addition, this year the Division of Vocational Rehabilitation co-located in the Bernalillo County office to expand the employment services to individuals with disabilities.

Another innovative idea and service continues to provide our Adult and Dislocated Worker population is something we are calling the “*Career Master Series*” (CMS). The program includes various ways of job hunting that might be outside traditional job searching methods. These methods include: using social media platforms like LinkedIn, attending networking events, and using WorkKeys scores to find employment opportunities. Participants of the program are encouraged to utilize all the workshops available at the Business and Career Centers (BCC) and to work with our partners on learning more about using the statewide jobs database. CMS came out of the idea that, “it isn’t what you know, but who you know”, which lead to creating a space to teach individuals how to use the resources available at the BCC, as well as using their personal contacts to obtain employment. For individuals who may not have an idea of where or how to start using their contacts, CMS provides workshops in learning networking etiquette as well as elevator speeches. A participant of the program may obtain a Certification of Completion by attending five workshops, as well as conducting five job search activities, which may include attending job fairs, giving an informational interview and/or participating in various other events.

Youth Program Summary

PY16 was another great year for the WCCNM Youth Program and its participants! Youth were offered many services to enhance their current and future endeavors; services afforded to the youth of the Central Region consisted activities such as work experience, occupational skills training, on the job training and mentorship opportunities. These ventures not only provide suitable educational advancement prospects for youth, but also provide great motivation for future accomplishments. The WCCNM Youth program enrolled over 190 new youth into the program, and carried over 131 youth from the previous year! A total of 58 youth received Individual Training Accounts (ITA) for a total of 354 youth in training services throughout PY16. In addition, 369 youth received Supportive Services.

To enhance the services of the WIOA youth program, the Central Region supported the initiation of many programs to positively impact the lives of the youth in our region.

Shy Rebecca had a hard time interacting with staff and peers, and fell behind in classes due to a hereditary condition that interferes with her ability to work and stay in school. After enrolling in the Youth Program, she attained her High School Equivalency, worked with a Youth Program Staff to develop goals and a service plan. Today she is employed at First Choice Healthcare as a Patient Service Representative. When asked what her advice is to other students who may be struggling, she offered, "Stop and just do it and ask for help. It's not worth it to be working minimum wage jobs to try and pay bills. It's better to have a career. The WIOA program is awesome; it helped me get to where I am today."
Rebecca, Youth Program Participant

The recruitment process for participants and worksites was an exciting and challenging time for the program, with many new worksites recruited and over 354 participants placed and/or retained employment! The WCCNM recruited participants from local high schools, community colleges, and other community organizations that work with youth and deal with youth issues.

The WCCNM also works closely with the WCCNM Youth Provider's YouthBuild program, which provides a comprehensive, full-time, year-round program with an emphasis on education, job training, counseling, mentoring, leadership development, and service to the community. YouthBuild participants (in addition through co-enrollment with WCCNM) learn important on-site construction and leadership skills while working toward their High School Equivalency Diploma.

Job Fairs and Employer Recruitment Summary

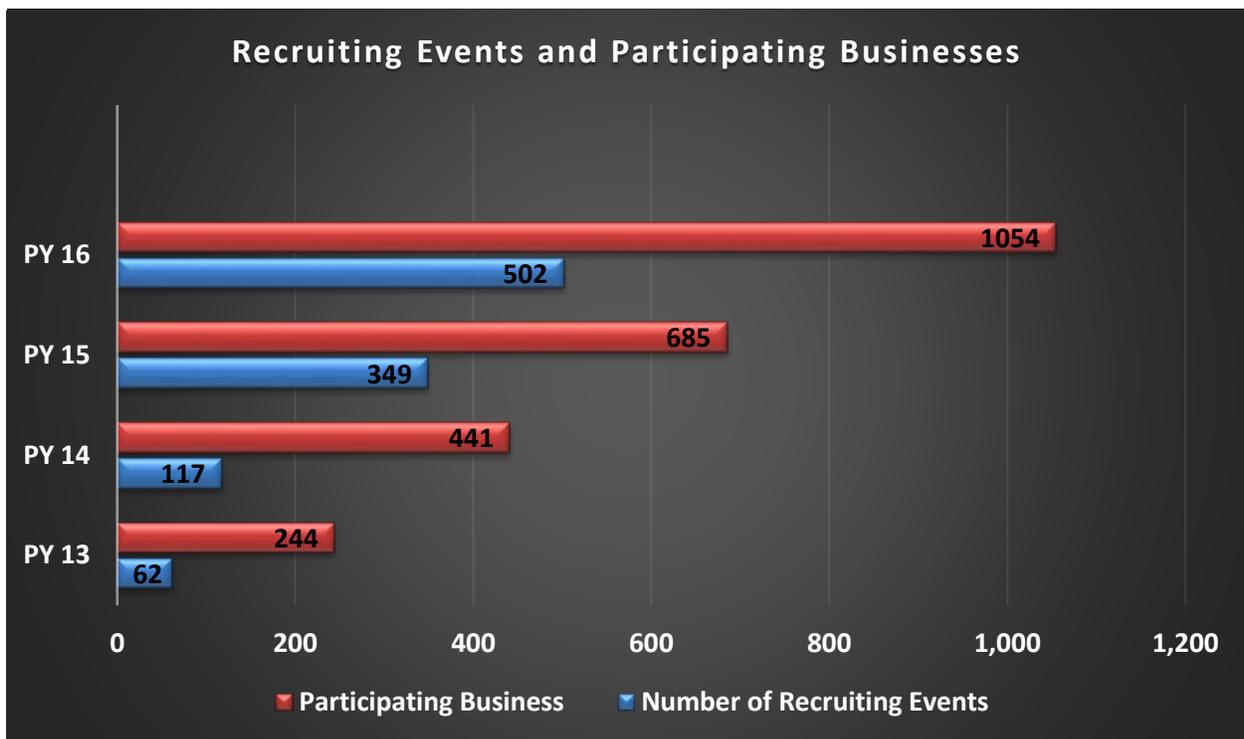
The intent of the Central Region's approach is to be flexible and responsive to demands of the business and employer community. To this end, the WCCNM continues to provide onsite recruitments and hiring events, job fairs, job skill assessments (tailored to the business requirements) and access to training facilities at our Business and Career Centers. The recruiting / hiring events and job fairs provide businesses excellent opportunities to acquire the best talent available for their workforce needs. These services are allowing employers to reduce recruiting costs, ensure that the job seekers abilities are consistent with those needed for the occupation and connect employers with qualified and skilled job applicants. Furthermore, it is valuable to the job seeker as it allows them to have face-to-face contact with a hiring employer in their pursuit of career opportunities.



WCCNM began the onsite job fairs and recruiting events in October 2012, with the first “Partnering for Success” job fair. The WCCNM continues to have two large semi-annual “Partnering for Success” job fairs that are held at the Bernalillo County Business and Career Center. These job fairs are only available to employers that have a minimum of ten active open recruitments. For these job fairs, there are between forty and sixty participating businesses/employers at each event. In addition, the WCCNM also provides periodic industry specific job fairs at the Bernalillo County facility. They include

collaboration on hiring events with workforce partners and hiring events that are specifically for Veterans (recognized as a best practice by the Federal Department of Labor Veterans audit). These job fairs include between 10-20 employers and additionally, biweekly onsite recruiting events are provided and attended by up to 10 employers and hundreds of job seekers. Furthermore, events are also held within the counties of Sandoval, Valencia and Torrance.

These events in the Central Region have attracted over 30,000 job seekers and approximately 1,500 employers over 600 distinct events. The following information reflects event participation from Program Year 12 through the current year (*see charts below*):





In Program Year 12, the Workforce Connection held 38 events that included participation of 142 businesses and 6,721 job seekers; **Program Year 13**, the Workforce Connection held 244 events that included participation of 62 businesses and 7,026 job seekers; **Program Year 14**, the Workforce Connection held 441 events that included participation of 441 businesses and 9,433 job seekers; in **Program Year 15**, the Workforce Connection has held 559 events that included participation of 342 businesses and 7,619 job seekers; and lastly in **Program Year 16**, the Workforce Connection has held 502 events that included participation of 1,054 businesses and 10,155 job seekers

Business and employer interest continues to be high for these events and inquiries for participation has increased throughout this time period. Business and employer participants are encouraged by the overall quality of the job seekers attending these events and are impressed with the quality and professionalism these events depict!

Special Project- New Mexico Workforce Connection H-1B TechHire Partnership Grant - *TechHire New Mexico*

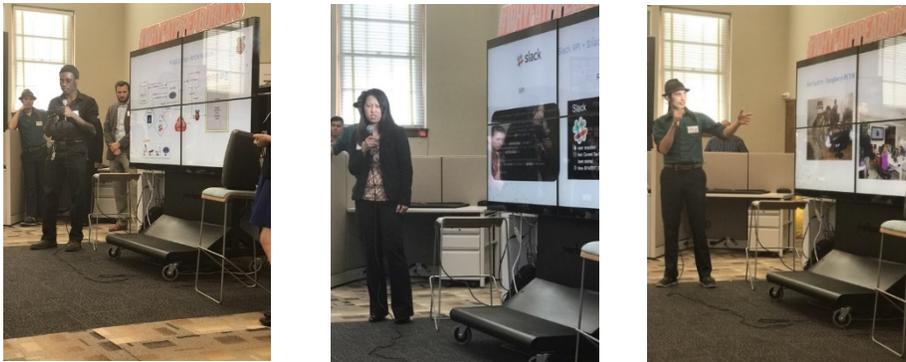
The Mid-Region Council of Governments (MRCOG), as administrative entity and fiscal agent, and the Workforce Connection of Central New Mexico (WCCNM), as lead agency, were recently awarded a U.S. Department of Labor, Employment and Training Administration (USDOL/ETA), H-1B TechHire Partnership Grant. This grant program entitled TechHire New Mexico, was one of only 39 grant awards out of 215 nationwide applications and is the only USDOL/ETA H-1B TechHire Partnership Grant awarded in New Mexico.

The TechHire New Mexico program is a 4-year, \$4M grant (funded through June 30, 2020) designed to provide innovative Information Technology (IT) job training for individuals and employers in Bernalillo, Sandoval, Torrance, and Valencia counties. The program offers paid IT

occupational training opportunities for individuals ages 17-29 with barriers to training and employment. The program also focuses on identifying and overcoming IT employer staffing challenges by growing a more inclusive and relevant pipeline of superb IT talent.

TechHire New Mexico is actively recruiting participants and employers through various outreach campaigns. In partnership with Central New Mexico Community College, CNM Ingenuity, Inc., Innovate+Educate/Talent ABQ, and New Mexico Technology Council, TechHire New Mexico plans to provide paid IT training and employment assistance for 450 eligible participants. The program will benefit employers by providing job placement support, customized accelerated technical training (e.g. boot camps), apprenticeships, and work experience opportunities for qualified individuals in IT occupations critical to the regional economy.

Several TechHire New Mexico participants recently completed the CNM Ingenuity Deep Dive Coding Boot Camp and presented their projects at the Deep Dive Coding Bootcamp Demo Day on June 14, 2017.



Pictured above (L-R), TechHire New Mexico participants Sebastian Jackson, Shaylin Lu, and Tucker Logan present PioMirrors

The application they developed was their Deep Dive Coding Bootcamp project and powered by Raspberry Pi. PioMirrors is a portable modern smart mirror that allows users to view important information such as weather and meeting reminders as they are preparing to start their day, or anytime they use their mirror.

TechHire New Mexico, its training and employer partners are dedicated to providing program services that reflect the real need of employers and participants, which will facilitate program success and sustainability for years to come.

Special Project- Graduate! ABQ – Helping Adults Get to and Through College

Starting this year, visitors to the New Mexico Workforce Connection Central Region Business and Career Center can get assistance from a Graduate! ABQ coach who will help prospective students take the first steps toward a college degree or certificate.

“We know how powerful a college credential is for individuals in our community and to our community,” explains Dan Mendelsohn, Mission: Graduate’s Education Transition Specialist and Graduate! ABQ’s coordinator. “We also know how hard it is for adults to go back to college, so we’re here to make it easier. Students will get help applying, connecting with support systems on campus, and figuring out how to pay for college.”

Graduate! ABQ is a partnership between Mission: Graduate, NM Workforce Connection Central Region, Central New Mexico Community College (CNM), the University of New Mexico (UNM), Youth Development Incorporated (YDI), and the City of Albuquerque.

In addition to helping students get through the process, the partnership will collaborate to systemically improve the adult student experience.

Success Stories

Adult and Dislocated Worker Success Stories

Business and Adult Success Story- WIOA Collaborates with Lutheran Family Services to place Refugees into Training at P4Q



P4Q is a manufacturing company that originated in Spain. P4Q opened a location in Albuquerque, New Mexico and has been flourishing ever since. This manufacturing center has provided hundreds of jobs and was also voted as one of the fastest growing companies in Albuquerque in 2016. This company manufactures electronic equipment for the automotive industry and started accessing WIOA services in 2016. WIOA has placed five participants into “On the Job Training” positions at this company with the assistance of their community partner Lutheran Family Services, a faith based and non-profit human service agency. Lutheran Family Services and WIOA has placed these refugees into Manual Assembly and Test Operator positions at this location. Currently, all participants are learning valuable skills and have nearly completed their training. With the assistance of Lutheran Family Services, translators were brought in to assist with training each participant who spoke a language other than Spanish or English. This commitment has provided training to help build the participant’s occupational skill sets with a focus on employment retention.

Business and Adult Success Story- WIOA Partners with Roadrunner Foodbank to Train and Hire Employee’s that Feed Hungry New Mexicans



The Roadrunner Food Bank of New Mexico has been serving New Mexico’s hungry since 1980. Thirty-six years later with the help of partners and community leaders they are creating solutions to end hunger in New Mexico. Roadrunner Foodbank is the largest food bank in the state, distributes more than 30 million pounds of food every year through a network of hundreds of partner agencies and food banks. Through this work they are helping 70,000 hungry people in the state weekly.

Roadrunner has been partnered with WIOA for several years and WIOA has been able to provide assistance for qualified participants to attend CDL training classes and obtain their licensure with the promise of a CDL truck driving job upon successful completion. WIOA has also been able to assist Roadrunner Foodbank with Customized

Trainings for Leadership development, and the 2016 Food Sourcing and Operations Learning Conference.

In 2016, Roadrunner Foodbank was able to promote and increase the salaries of 11 employees with assistance from the WIOA on the job training skill upgrade program. Each participant successfully completed all their training hours and continue to do a remarkable job for the company in their new positions.

Collaborating with Roadrunner Foodbank has enabled the WIOA staff to receive an invitation to present WIOA services to the Human Resource Directors of other Non-Profits in the community. It has also lead to collaborations through WIOA's presence on the CADETS (Career Assistance to Develop Employment Tools for Success) committee. CADETS is a collaboration between local employers, training facilities, and service providers promoting fast-track and specialized employment training programs for hard-to-place job seekers, especially those citizens returning from incarceration. The CADETS job training model is designed to maximize productivity in the workplace and teach individuals with limited resources or work experience the skills they need to achieve long-term and sustaining employment.

WIOA's support and connection with Roadrunner has been a huge success in employment, training, employee retention, and community partnerships.

Dislocated Worker Success Story

Luz Archuleta - Luz came to the WIOA program after being laid off from her previous employer. She had a limited work history in the manufacturing industry where she was not able to increase her earning potential. Her skill sets were restricted to machine operator and as a production worker and due to the lack of stable employment in the manufacturing industry, she was exploring careers



in the healthcare industry at the time. The local Workforce Connection WIOA staff assisted her with Labor Market Research which led to the opportunity for WIOA funding to support and assist her with her educational goals. She enrolled in the Bilingual Medical Assistant program at Brookline College to study as a Certified Medical Assistant. As a Certified Medical Assistant and her fluency in English and Spanish, she would be able to locate gainful employment within her community and obtain a higher self-sufficient earning potential in Albuquerque or Santa Fe.

Luz successfully completed her educational goals at Brookline College and obtained her certificate and license as a Bilingual Medical Assistant. She completed her clinical work at UNM Hospital and subsequently was hired at Presbyterian Hospital as a Medical Assistant at \$15.00/hr. Luz thanked the Workforce Connection and their staff for their financial and career guidance assistance.

Youth Success Story

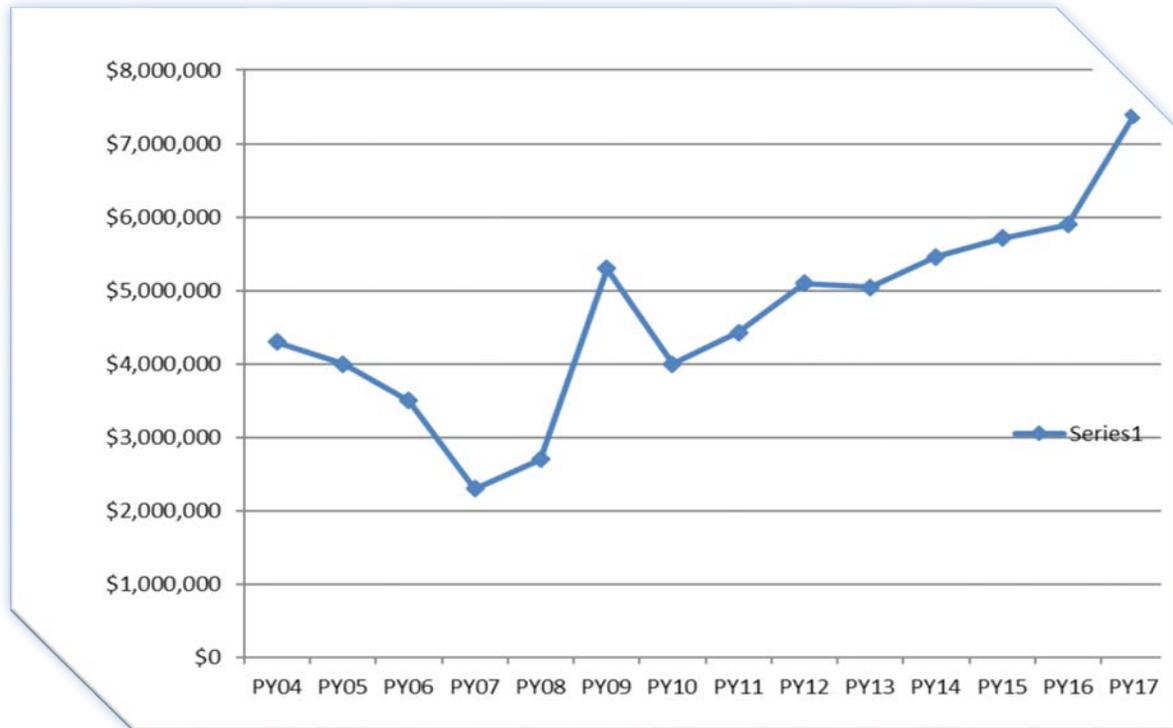
Britnee

Britnee was a 17-year-old High School student when she heard about the WIOA Program. She was unsure about what the program fully entailed, but she decided to enroll in the program to help with her future. When asked what made her enroll in the program, she said, “I was unsure what I wanted to be when I grow up and this program sounded like it could help me find my passion”.

Britnee was placed at the Village of Willard to conduct her work experience element of the program where she excelled. She quickly developed good work ethics, but was still unsure of her future. After completing her work experience she then achieved her High School Diploma, which was a huge accomplishment for her. When asked what was next, Britnee said, “I wasn’t sure because school is expensive”. Britnee met with her Youth Development Practitioner and discussed some concerns and doubts about post-secondary education. Britnee decided to enroll in the Quality Health Dental Assistant Program. The turning point for Britnee was the consistent guidance and mentorship provided by her Youth Development Practitioner which helped her to decide on continuing her education. Britnee said, “She motivated me and encouraged me to have confidence in myself and to keep going”. Britnee completed the classroom instruction and was placed at Comfort Dental to complete her clinical hours. She completed 250 clinical hours and was referred to the Adult WIOA program for On the Job Training through co-enrollment. Britnee received her Dental Assistance certification (DANB) during which time she was hired by Comfort Dental. At one point in Britnee’s young life she was uncertain of her future and decided to enroll into the WIOA Youth Program, with no expectations, but received the necessary tools to be successful in a professional environment as well as finding the passion for the dental field. Britnee said, “I am not sure what I would be doing if I did not enroll in WIOA, this program has motivated and guided me to a bright future where I want to continue my education and be Dental Hygienist”. With a huge smile Britnee says, “I love my career”.

Funding

The following graph demonstrates how the Central Workforce Area WCCNM has fared in recent years. In PY04, the funding level was \$4,360,370, and it continued to decline until PY09 when stimulus funds began to be awarded. The upcoming PY17 year is slated at \$7,396,944, representing an 25.40% increase overall from the current PY16's \$5,898,799 formula funding.



Expenditures

In PY16 year end (6-30-17) of the PY16 / FY17 \$5,898,799 dollars available, \$5,022,141 was expended resulting in an overall 85.1% expenditure rate. Note these are two-year grants and the balance of \$876,658 is spent first in the following year PY17 before PY17's allocation begins. For instance, in PY16 we also spent \$1,019,455 of PY15's carry-in first.

The breakdown of expenditure amounts & rates of expenditures is as follows after the allowable transfer of \$1,004,736 or 50% of Dislocated Worker's \$2,009,473 over to Adult:

- Adult Available \$2,571,245 – Expenditures \$2,220,278 86.4%
- Dislocated Worker Available \$1,004,736 – Expenditures \$776,830 77.3%
- Youth Available \$1,732,936 – Expenditures \$1,574,110 90.8%
- Administrative Available \$589,882 - Expenditures \$450,923 76.4%
 - Adult Administrative Available \$285,695 - Expenditures \$219,017 76.7%
 - Dislocated Worker Administrative Available \$111,638 - Expenditures \$76,630 68.6%
 - Youth Administrative Available \$192,549 - Expenditures \$155,276 80.6%

Central Region Labor Market and Local Economy

Central, New Mexico - The Central Workforce Investment Region, comprising Bernalillo, Sandoval, Tarrant, and Valencia counties, surrounds the Sandia Mountains and includes the cities of Albuquerque and Rio Rancho. Most of the state's major technological industries and businesses are located in this region, which is the state's most populous but geographically smallest region.

There are 12,317 job openings advertised online in Central, New Mexico on July 24, 2017.

There were 16,240 potential candidates in the workforce system that were looking for work in Central, New Mexico in July 24, 2017.

The preliminary estimated total number of unemployed (not seasonally adjusted) in June 2017 for Central, New Mexico 26,891. The total number of preliminary advertised online job openings in June 2017 for Central, New Mexico 21,457. There were 1.25 unemployed per preliminary advertised online job opening in June 2017 for Central, New Mexico.

The workforce development regions with the highest ratio of preliminary estimated number of unemployed (not Seasonally Adjusted) in New Mexico for June 2017 were Southwestern, New Mexico (1.85), Central, New Mexico (1.25), Eastern, New Mexico (1.16) and Northern, New Mexico (1.11).

The following is a list of occupations with the highest ratio of potential candidates in the workforce system that were looking for work to job openings advertised online in Central, New Mexico on July 24, 2017 including how many candidates in the workforce system were looking for work in that occupation and how many jobs were available in that occupation; Construction and Related Workers, All Other (Candidates : 130 - Jobs : 1), Administrative Services Managers (Candidates : 386 - Jobs : 7), Electrical and Electronics Repairers, Commercial and Industrial Equipment (Candidates : 52 - Jobs : 1), Cement Masons and Concrete Finishers (Candidates : 52 - Jobs : 1), Manufacturing Production Technicians (Candidates : 152 - Jobs : 3), Structural Iron and Steel Workers (Candidates : 34 - Jobs : 1), Construction Laborers (Candidates : 505 - Jobs : 15), File Clerks (Candidates : 32 - Jobs : 1), Excavating and Loading Machine and Dragline Operators (Candidates : 30 - Jobs : 1) and Team Assemblers (Candidates : 29 - Jobs : 1).

The employers with the highest number of job openings advertised online in Central, New Mexico on July 24, 2017 are Presbyterian Healthcare Services (444), Albuquerque Public Schools (337), University Of New Mexico (335), Lovelace Health System (303), Sandia Corporation (217), McDonald's Corporation (173), United Supermarkets, LLC (121), RIO RANCHO PUBLIC SCHOOLS (99), Army National Guard (83) and Panera Bread Company (83).

The most common minimum education requirement on job openings advertised online in Central, New Mexico on July 24, 2017 was a High School Diploma or Equivalent with 48.73% of the total specified. The second most common requirement was a Bachelor's Degree with 23.00% of the total specified.

The most common education level of potential candidates in the system in Central, New Mexico on July 24, 2017 was a High School Diploma or Equivalent with 33.78% of the total specified.

The second most common level was a 1 to 3 Years at College or a Technical or Vocational School with 20.92% of the total specified.

The most common minimum experience requirements on job openings advertised online in Central, New Mexico on July 24, 2017 was 1 Year to 2 Years with 32.10% of the total specified. The second most common requirement was Entry Level with 28.67% of the total specified.

The most common experience level of potential candidates in Central, New Mexico on July 24, 2017 was More than 10 Years with 63.24% of the total specified. The second most common requirement was 5 Years to 10 Years with 14.50% of the total specified.

The Preliminary average weekly wage for Central, New Mexico in 4th quarter, 2016 was \$872. This would be equivalent to \$21.80 per hour or \$45,344 per year, assuming a 40-hour week worked the year around.

The workforce development regions with the highest Preliminary estimated average weekly wages in New Mexico for the 4th quarter, 2016 are Central, New Mexico (\$872), Northern, New Mexico (\$851), Eastern, New Mexico (\$821) and Southwestern, New Mexico (\$707).

The most common desired salary of potential candidates in the system in Central, New Mexico is \$20,000 - \$34,999 with 39.25% of the total specified. The second most common level is \$35,000 - \$49,999 with 16.90% of the total specified. 4,757 potential candidates had no specific desired salary specified.

The total civilian preliminary labor force (not seasonally adjusted) for Central, New Mexico in June 2017 was 430,587, of which 403,696 were employed and 26,891 were unemployed. The unemployment rate was 6.2% percent.

The workforce development regions in New Mexico with the highest preliminary unemployment rate (not seasonally adjusted) in June 2017 were Southwestern, New Mexico (7.7%), Northern, New Mexico (7.2%), Eastern, New Mexico (6.7%) and Central, New Mexico (6.2%).

The total number of employees located in Central, New Mexico in 4th quarter, 2016 was 373,534. The largest major industry sector was Health Care and Social Assistance with 18.3% of the employment, followed by Retail Trade (44 & 45) with 11.6% of the employment, and Accommodation and Food Services with 11% of the employment.

The industries with the highest job openings advertised online in Central, New Mexico on July 24, 2017 are Health Care and Social Assistance (1,709), Professional and Technical Services (1,216), Accommodation and Food Services (1,140), Retail Trade (44-45) (1,027), Educational Services (848), Administrative and Waste Services (610), Public Administration (557), Manufacturing (31-33) (294), Finance and Insurance (269) and Wholesale Trade (236).

The industries with the highest 2014 - 2024 projected growth rate for Central, New Mexico (no data available for Central, New Mexico) was Other Information Services (3.8%), Ambulatory Health Care Services (2.8%), Wholesale Electronic Markets and Agents and Brokers (2.2%), Food Services and Drinking Places (1.5%), Electronics and Appliance Stores (1.4%), Accommodation (1.3%), Insurance Carriers and Related Activities (1.1%), Building Material and Garden

Equipment and Supplies Dealers (1.0%), Specialty Trade Contractors (.9%) and Educational Services (.9%).

The 2014 total estimated number of employed in Central, New Mexico was 129,061. The largest major occupational group was Healthcare Practitioners and Technical Occupations with 19.7% of the estimated employed, followed by Education, Training, and Library Occupations with 17.3% of the estimated employed, and Management Occupations with 16.5% of the estimated employed.

The occupations with the highest job openings advertised online in Central, New Mexico on July 24, 2017 are Registered Nurses (538), Retail Salespersons (299), First-Line Supervisors of Food Preparation and Serving Workers (255), Customer Service Representatives (232), Combined Food Preparation and Serving Workers, Including Fast Food (202), First-Line Supervisors of Retail Sales Workers (153), Physicians and Surgeons, All Other (148), Heavy and Tractor-Trailer Truck Drivers (129), Cooks, Restaurant (121) and Physical Therapists (100).

There are 12,317 job openings advertised online in Central, New Mexico on July 24, 2017 (Jobs De-duplication Level [2](#)). The largest major occupational group was Healthcare Practitioners and Technical Occupations with 11.7% of the job openings, followed by Food Preparation and Serving Related Occupations with 7.8% of the job openings, and Sales and Related Occupations with 6.6% of the job openings.

The occupations with the highest number of potential candidates in the workforce system that were looking for work in Central, New Mexico on July 24, 2017 are Customer Service Representatives (1,207), Cashiers (577), Office Clerks, General (369), Administrative Services Managers (314), Construction Laborers (290), Executive Secretaries and Executive Administrative Assistants (271), Retail Salespersons (245), Stock Clerks- Stockroom, Warehouse, or Storage Yard (243), Laborers and Freight, Stock, and Material Movers, Hand (213) and Receptionists and Information Clerks (210).

There were 16,240 potential candidates in the workforce system that were looking for work in Central, New Mexico in July 24, 2017. The largest major occupational group was Office and Administrative Support Occupations with 22.3% of the potential candidates, followed by Sales and Related Occupations with 8% of the potential candidates, and Management Occupations with 7.9% of the potential candidates.

The occupations with the highest paying 2016 estimated mean (annual) wages in Central, New Mexico were Pediatricians, General (\$206,460), Family and General Practitioners (\$187,500), Architectural and Engineering Managers (\$152,090), Audiologists (\$129,860), Podiatrists (\$162,460), Dentists, General (\$155,750), Health Specialties Teachers, Postsecondary (\$152,020), Physicists (\$135,330), Pharmacists (\$119,560) and Judges, Magistrate Judges, and Magistrates (\$100,940).

The occupations from job openings advertised online with the highest paying mean (annual) wages in Central, New Mexico on July 24, 2017 were Registered Nurses (\$68,238), Heavy and Tractor-Trailer Truck Drivers (\$52,677), Electricians (\$49,965), Accountants (\$48,814), Chemists (\$42,820), Child, Family, and School Social Workers (\$40,172), Executive Secretaries and Executive Administrative Assistants (\$33,760), Bookkeeping, Accounting, and Auditing Clerks (\$30,514), Security Guards (\$29,429) and Customer Service Representatives (\$28,684).

The occupations with the highest 2014 - 2024 projected growth rate for Central, New Mexico was Retail Salespersons (0.7%), Combined Food Preparation and Serving Workers, Including Fast Food (1.9%), Waiters and Waitresses (1.1%), Registered Nurses (1.6%), Personal Care Aides (3.5%), Cashiers (0.2%), Customer Service Representatives (0.5%), General and Operations Managers (0.7%), Home Health Aides (3.4%) and Laborers and Freight, Stock, and Material Movers, Hand (0.5%).

The 2004 population of Central, New Mexico was estimated at 789,237. The 2014 population of Central, New Mexico was estimated at 903,658. This represents a 14.50 percent increase from 2004.

According to the Census the Median household income (Census) in Central, New Mexico in 2015 was \$47,262. According to the BEA, Survey of Current Business the Per capita income (BEA) in Central, New Mexico in 2015 was \$38,563. According to the BEA, Survey of Current Business the Total personal income (BEA) in Central, New Mexico in 2015 was \$34,988,257,000.

Source: NMDWS, Local Area Unemployment Statistics program in conjunction with U.S. Bureau of Labor Statistics and Online advertised jobs data
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